



**Customer**

Les Salins du Midi

**Industry**

Manufacturing

**Challenge**

Maintain production quality as well as environmental protection

**Solution**

Ingres Database

**Benefits**

Reliable, robust operational monitoring and control

Ease of use

Top-quality support

Open source flexibility and cost-efficiency

## Les Salins du Midi Helps Keep the Earth Clean—and Tasty—with Ingres Open Source

### HIGHLIGHTS

As Europe’s largest salt producer, Les Salins du Midi not only seasons the world’s food—it also helps preserve its environment. Ingres Database, the leading open source database for business-critical applications, plays a central role on both counts. The company uses its Ingres-powered computerized sea salt production solution to optimize production quality and operational efficiency as well as to avoid infringing on sensitive habitats. The result: a planet full of flavor—and life.

### CHALLENGE

Founded in 1856, Les Salins du Midi has grown to become a global leader in salt production, shipping close to 2.5 million tons to markets throughout the world. At the same time, the company maintains high standards for environmental consciousness. Seeking to maximize its logistical and operational efficiency without infringing on important wildlife habitats, Les Salins du Midi moved to implement a comprehensive solution that would track and optimize every aspect of its work, from the production of salt to its impact on the surrounding environment.

### SOLUTION

After researching the available options, Les Salins du Midi chose Ingres Database as the foundation of its new computerized production management system. The solution made headlines for its comprehensive, high-performance support of a broad range of operations, from the preparation and daily tracking of the salt ponds used for solar salt production to production supervision and quality control. The same system also helps Les Salins du Midi optimize logistical and operational processes such as personnel management and production forecasting

### Results

Ingres now helps Les Salins du Midi maintain its leadership in both salt production and environmental protection. By addressing numerous needs through a single solution, the company has enhanced ease of use and lowered costs for maintenance and administration. Ingres open source technology provides the flexibility to extend the system easily to address emerging needs and introduce new capabilities. When help is needed, highly responsive support from Ingres keeps things running smoothly.

“It was extremely easy to switch to the open source version of Ingres and took less than hour to complete the migration. We appreciated the flexibility of the solution, which makes it simple to move from one version to the next. This helped us save from significant upfront costs and convinced us further of the advantage of Ingres Database.”

Jean-Luc Coulet  
Infrastructure and Support  
Manager  
Les Salins du Midi

“While an open source solution was not a specific requirement for us, we are delighted with this new configuration, which we feel is a guarantee for the longevity of the application,” said Jean-Luc Coulet, infrastructure and support manager at Les Salins du Midi. “It was extremely easy to switch to the open source version of Ingres and took less than hour to complete the migration. We appreciated the flexibility of the solution, which makes it

simple to move from one version to the next. This helped us save from significant upfront costs and convinced us further of the advantage of Ingres Database.”

As environmental consciousness continues to grow around the world, Ingres will help Les Salins du Midi ensure that its customers don't have to choose between top-quality salt and a clean planet.

### About Ingres Corporation

Ingres Corporation is a leading provider of open source database management software and support services. Ingres powers customer success with the flexibility, cost savings, and innovation that are hallmarks of an open source deployment. Ingres supports its customers with a vibrant community and world class support, globally. Based in Redwood City, California, Ingres has major development, sales, and support centers throughout the world, and more than 10,000 customers in the United States and internationally. For more information, visit [www.ingres.com](http://www.ingres.com).

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